535 Insights

California 52nd District



Our mission is to bridge the gap between policymakers and investors to create economic security for workers and families.

We equip policymakers with data-driven insights to mobilize **private capital** to generate **prosperity across the country.** Our **535 Insights** series provides analytics specific to the constituencies of all 535 Members of Congress.

12%

chance to become high-income with

RANK 212 OUT OF 435

low-income parents¹

38%

of state residents have difficulty paying for usual expenses²

RANK 35 OUT OF 50

61%

of renters are burdened by housing costs³

RANK 427 OUT OF 435

53%

of businesses are at risk of succession⁴

RANK 282 OUT OF 435

The opportunity to build wealth and economic security is the foundation of the American Dream.

This is how the California 52nd District is performing (ranked by desirability).

To revive the American Dream, the 52nd District needs a strategy to promote economic opportunity.

HERE'S WHERE WE'RE STARTING:

Affordable Housing

By making it easier to finance **affordable housing** and the expansion of **home ownership** we can help build strong communities where families will thrive.

Employee Ownership

By expanding employee ownership through Employee Stock Ownership Plans (ESOPs), we can create generational wealth for American workers while enhancing U.S. competitiveness.

Affordable Housing & Homeownership



The California 52nd District is facing housing supply and affordability challenges.

This is contributing to unsustainable financial burdens for families and creates barriers to economic opportunity.

38x

61%

18%

22%

is what a typical family owning a home has in net worth compared to a family renting⁵

of renters are burdened by housing costs⁶

of state residents are facing eviction or foreclosure7

of residents live in high poverty areas⁸

NATIONWIDE

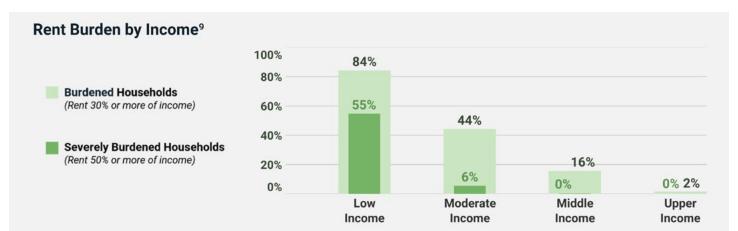
RANK 427 OUT OF 435

RANK 12 OUT OF 50

RANK 296 OUT OF 435

The United States is 4 million homes short of meeting national demand, a shortfall that has almost doubled over the past decade.10 California has a shortfall of 881,354 units.11 This undersupply contributes to rising housing costs which force working-class families to spend an unsustainable portion of their income on rent and pushes many households into neighborhoods with high poverty rates.¹² Research demonstrates that living in areas of concentrated poverty makes it harder for kids to rise up the income ladder.¹³ Housing cost-burdens are also rising for middle- and higher-income families, while rising housing costs have led to the American Dream of homeownership becoming increasingly unattainable narrowing pathways for families to build wealth.14

Of the over \$200 billion that has been invested annually in housing in recent years, only a fraction supports projects affordable for working-class families.¹⁵ Innovative models capable of significantly boosting the supply of affordable housing exist but struggle to attract capital to scale. New policies, programs and financing tools are needed that redirect private capital into projects that promote financial stability and homeownership, and help build strong, resilient communities.



\$1,748 \$604.3K 50%

median rent¹⁶

median home value¹⁷

home ownership rate¹⁸

RANK 374 OUT OF 435

RANK 380 OUT OF 435

RANK 391 OUT OF 435



Learn more about affordable housing

Employee Ownership



The United States is confronting a "silver tsunami" of retiring business owners that are likely to sell their businesses over the next decade. Meanwhile, too many American workers and families are financially unprepared for retirement.

53%

14%

54%

-17%

of businesses have an owner aged 55 or older¹⁹ of businesses operate in critical industries and have an owner aged 55 or older²⁰ of all Americans aged 15 to 64 have no retirement account²¹ reduction of retirement savings of workingclass Americans 2022 vs. 2016²²

RANK 282 OUT OF 435

RANKED BY NUMBER OF CRITICAL FIRMS 409 OUT OF 435 **NATIONWIDE**

NATIONWIDE

Without a policy strategy to address business succession, we risk the loss of American businesses and their local jobs. Too often, the sale of a business to an out-of-state or foreign buyer results in the loss of local jobs and investment. With many businesses in critical industries—e.g., those with implications for national and economic security—facing the challenges of business succession, promoting employee ownership can be part of a broader competition framework to maintain our leadership in strategic sectors while investing in American workers.

What is an ESOP? The Employee Stock Ownership Plan (ESOP) is both a retirement plan and corporate finance vehicle that allows retiring business owners to sell their business to employees. Employees do not pay for their shares—employee ownership is instead an incremental benefit on top of wages and benefits. ESOPs have been demonstrated to create over 2.5 times more retirement wealth for workers—in addition to superior pay and benefits—compared to traditional companies.²³ Employee-owned businesses have also been shown to innovate more frequently and exhibit greater resilience during an economic downturn.²⁴

As baby boomers prepare to retire and sell their businesses, ESOPs can play an important role in maintaining domestic ownership and productive capacity across manufacturing and other strategic sectors—a win-win for U.S. economic security and for American workers across the country.

Privately Held ESOP Companies in 52nd District



6

privately held ESOP companies²⁵

RANK 331 OUT OF 435

1,049

total employee owners in local ESOP companies²⁶

RANK 334 OUT OF 435

\$93.1K

average ESOP balance per employee²⁷

RANK 233 OUT OF 435



Learn more about employee ownership

Let's talk.



□ Connect with us at 535@lafayettesquareinstitute.org



Want to learn more? Visit our website!

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- U.S. Census Bureau, 2024, Household Pulse Survey, Phase 4.2, Cycle 09: Percentage of adults in households where it has been somewhat or very difficult to pay for usual household expenses in the last 7 days.
- Potomac X Lafayette Square; U.S. Census Bureau, 2022, American Community Survey (ACS), 5-Year Estimates: Household Income by Gross Rent as a Percentage of Household Income in the Past 12 Months: 30% or more.
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- Federal Reserve Board, 2023, 2022 Survey of Consumer Finances: Median Net Worth by Family Characteristics.
- See (3). 6.
- U.S. Census Bureau, 2024, Household Pulse Survey, Phase 4.2, Cycle 09: Percentage of adults in households not current on rent or mortgage where eviction or foreclosure in the next two months is either very likely or somewhat likely.
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- LSI with Potomac X Lafayette Square; U.S. Department of Housing & Urban Development, 2024, Comprehensive Housing Affordability Strategy 2021 5-Year Estimates. Income Groups: Low = <50% of area median income (AMI), Moderate = 50-80% AMI, Middle = 80-120% AMI, Upper = >120% of AMI. National Averages for comparison: Burdened (76%, 45%, 16%, 3%), Severely Burdened (50%, 7%, 1%, 0%).
- 10. Up for Growth, 2023, 2023 Housing Underproduction in the United States.
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- 13. Chetty, R. et al. Opportunity Insights, Harvard University, 2022, Social Capital and Economic Mobility.
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- 16. Potomac X Lafayette Square; U.S. Census Bureau, 2022, ACS, 5-Year Estimates: Selected Housing Characteristics.
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- 19. See (4).
- 20. See (4) for owner ages per industry. LSI; identifying critical industries using the U.S. Department of Commerce, 2024, Critical Sectors and Key Goods for Potential Cooperation under the IPEF Supply Chain Agreement and the Department of Defense, 2024, National Critical and Emerging Technologies.
- 21. U.S. Census Bureau, 2021, Survey of Income and Program Participation.
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- 23. National Center for Employee Ownership, 2018, Research on Employee Ownership, Corporate Performance, and Employee Compensation; Kruse, D. IZA World of Labor, 2016, Does Employee Ownership Improve Performance? And Employee Ownership Foundation, Rutgers School of Management and Labor Relations, 2020, Employee-Owned Firms in the COVID-19 Pandemic: How Majority-Owned ESOP & Other Companies Have Responded to the COVID-19 Health and Economic Crises.
- 24. Ibid.
- 25. LSI; National Center of Employee Ownership, 2024, ESOP Database 2022. Note: Some public companies feature low percentages of ESOP ownership. We present privately held company data only given our focus on business succession risk.
- 26. Ibid. For privately held ESOP companies.
- 27. Ibid. For privately held ESOP companies.

